



## WINTER STORAGE PROGRAM 2019-2020

SKU	Description *	Retail
<b>PPRC</b>	<b>PLANT PLACEMENT/ RETRIEVAL CHARGE</b>	<b>10</b>
OW10S	10" PLANT STORAGE SHORT <3	<b>45</b>
OW10T	10" PLANT STORAGE TALL >3	<b>50</b>
OW12S	12" PLANT STORAGE SHORT <3	<b>65</b>
OW12T	12" PLANT STORAGE TALL >3	<b>75</b>
OW14S	14" PLANT STORAGE SHORT <3	<b>85</b>
OW14T	14" PLANT STORAGE TALL >3	<b>95</b>
OW16S	16" PLANT STORAGE SHORT <4	<b>110</b>
OW16T	16" PLANT STORAGE TALL >4	<b>125</b>
OW18S	18" PLANT STORAGE SHORT <5	<b>130</b>
OW18T	18" PLANT STORAGE TALL >5	<b>145</b>
OW20S	20" PLANT STORAGE SHORT <5	<b>155</b>
OW20T	20" PLANT STORAGE TALL >5	<b>170</b>
OW22S	22" PLANT STORAGE SHORT <5	<b>175</b>
OW22T	22" PLANT STORAGE TALL >5	<b>190</b>
OW24S	24" PLANT STORAGE SHORT <5	<b>215</b>
OW24T	24" PLANT STORAGE TALL >5	<b>245</b>
OW26S	26" PLANT STORAGE SHORT <5	<b>235</b>
OW26T	26" PLANT STORAGE TALL >5	<b>265</b>
OW28S	28" PLANT STORAGE SHORT <5	<b>260</b>
OW28T	28" PLANT STORAGE TALL >5	<b>295</b>
OW30S	30" PLANT STORAGE SHORT <5	<b>290</b>
OW30T	30" PLANT STORAGE TALL >5	<b>325</b>
OW32S	32" PLANT STORAGE SHORT <5	<b>310</b>
OW32T	32" PLANT STORAGE TALL >5	<b>350</b>
OW34S	34" PLANT STORAGE SHORT <5	<b>350</b>
OW34T	34" PLANT STORAGE TALL >5	<b>400</b>
OW36S	36" PLANT STORAGE SHORT <5	<b>400</b>
OW36T	36" PLANT STORAGE TALL >5	<b>475</b>
OW38T	38" PLANT STORAGE TALL >5	<b>550</b>

\* The measurement in this column refers to the outside dimensions of the pot and height of plant from base.

Notes: Allowable total plant canopy diameter is twice the diameter of the root/pot measurement (i.e. 24" pot can have a plant canopy of 48"). Plants exceeding this dimension are subject to a 20% surcharge in addition to the base price. Protective structures around pots or canopies are considered part of the dimensions for pricing purposes. The height is measured from the base of the pot to the top of the plant canopy. Plants up to 11' in height are within the pricing listed above. Plants exceeding the 11' are subject to a 20% surcharge in addition to the base price. Pots bigger than 38" will be \$75 for every 2" above the 38" price (sku OWXL).

**Plants will be picked up from driveway and returned to driveway. Plants requiring retrieval from property or placement in specific spots require a \$10pp charge.**

Contact: John Auwaerter at Bayport Flower Houses- 631-472-0014 or 1-800-729-0822  
 PlantSupport@BayportFlower.com ....940 Montauk Hwy, Bayport, NY 11705



Customer Name: \_\_\_\_\_ Date: \_\_\_\_\_

### Winter Plant Storage Guidelines and Guarantees

Plants submitted for storage must be in a relative healthy condition. These plants will be returned upon completion of the storage period in the same or better condition than received. Bayport Flower Houses, Inc. reserves the right to deny storage of any plant which is diseased or infested or in such poor health that it is beyond recovery or jeopardizes the other plants in storage. The maximum plant storage period covered by the posted fee schedule is 9 months, there is no rate reduction for storage periods less than 9 months and for terms longer than 9 months those rates will be quoted on a per occurrence basis.

Plants that are not eligible for storage are any plant that presents a health risk to our staff...such as certain cactus, screw pines, etc. In addition, certain plants are known to suffer greatly from transition and/or winter growing conditions such as certain palms, aralias, and bananas etc...these plants will be accepted on limited bases...and expected storage results discussed. All annual under planting that might harbor insects and disease will be removed.

Bayport Flower Houses is not responsible for the condition of pots. If a pot is very valuable we recommend that the plant be removed from the pot and placed in a utility pot for storage. We value each customer and strive to earn your repeat business. Due to the age of pots, heavy weights of some plants and the difficult handling some pots will crack or break. We endeavor to handle all pots and plants with great care. We will work with the customer to provide replacements pots at cost but we are not liable for any costs associated with the replacement of these pots.

Due to the variable nature of plant care prior to storage and the difficult conditions of winter plant care there is occasionally a plant health decline. Any customer whose plant either dies or declines during the storage period will receive either a refund of the storage fees associated with the plant or a suitable, mutually agreed upon replacement. The decision to refund or replace is solely that of Bayport Flower Houses. For new storage customers a non-refundable deposit of \$\_\_\_\_\_ (\$25/plant) is due with the return of this agreement. The balance of all storage fees are payable within the first 10 days of the storage period/invoice notice. The failure to pay the remaining balance within the required time period will render this agreement null and void and those plants will be removed from the heated storage and made available for the customer to pickup in our unheated holding house.

Pickup and delivery is available; please contact us for a quote. Please feel free to send pictures and measurements to John at [PlantSupport@BayportFlower.com](mailto:PlantSupport@BayportFlower.com) to get information on feasibility of storage and pricing. If you have any care or maintenance questions regarding your plants please feel free to contact us.

The return of this agreement with your signed acknowledgement, preference dates for pick up / drop-off and deposit are mandatory before plants will be stored.

Preferred dates for pick (give 3) \_\_\_\_\_

Agreed and Accepted: X \_\_\_\_\_

Phone (631) 472-0014 or 1-800-729-0822

Fax (631) 472-3136

Email: [PlantSupport@BayportFlower.com](mailto:PlantSupport@BayportFlower.com) Attn: John Auwaerter

Address – Bayport Flower Houses, Inc. 940 Montauk Hwy, Bayport, NY 11705

## **Schedule of care for Winter Storage of tender plants:**

### **Arrival:**

Plants are inspected for any disease and insects. If high incidence is found than a corrective treatment is applied. All plants are treated with a preventative spray of either Horticultural oil or insecticide soap within one week of arrival.

Plants are inspected for mechanical damage or physiological stress (such as nutrient deficiency). Plants that require a larger pot are repotted at this time (at an agreed upon extra charge). Plants with nutrition problems are given a corrective drench. The majority of blooming plants are pruned to remove flower buds and to keep growth in check. Plants are then spaced into the greenhouse. The amount of space is determined by the projected size the plant will be in early May. Initially the temperatures and lighting is supplied at a level to promote a state of dormancy or slow growth. As the spring approaches this changes to a state of higher temperatures and lighting to promote active growth. Each plant is managed based on the requirements that the specific genus demands.

### **Weekly:**

Plants are watered based on their moisture requirements. During periods where growth is encouraged the plants are fertilized with a liquid feed. During periods where growth is not encouraged clear water is used. Occasional pruning is performed on those plants that are to be trained in a certain form (billed as topiary). Plants are also inspected and monitored for insects using sticky cards. A corrective spray is applied if necessary. We do our best to correct pest problems that arrive with the plants but often we can only reduce but not eradicate the pest entirely in this short storage season.

### **Monthly:**

Plants are rotated each month to encourage proper branching and fullness. Each plant is monitored for pest activity. Depending on growth rate plants are inspected to determine if pruning is needed. Special attention is placed on setting buds for summer blooming.

### **Return:**

When notified of return date (provided ample notice is given), the plants are inspected for insects and disease, proper growth form, and fertility and treated if necessary. Special attention is given to packing plants for shipping.



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631-472-0014 or fax 631-472-3136  
PlantSupport@BayportFlower.com

# **Bayport Flower Houses' Plant Camp**

## **Frequently Asked Questions**

### **What is it?**

Bayport Flower Houses' Plant Camp is a program that provides the care and maintenance of your plants while the weather is too harsh, you're under construction or you are on extended leave. We care for and nurture the plants so that when you are ready, they come back to you in great condition and ready to beautify your world.

### **When does it happen?**

We can care for plants at any time but the majority of plants arrive after Labor Day and are returned before the 4<sup>th</sup> of July. Our attached pricing sheet reflects this storage term. If you are interested in a term that is much different than September to July then we can quote you on that service.

### **How much is it?**

In our Plant Camp packet is a grid that outlines pricing. In general the prices are based on overall plant height and outside diameter of the pot. There is a 20% surcharge for heights over 11' and widths in excess of 2+x the width of the pot. There is a 20% charge for maintaining a topiary form and if necessary correcting a disease or insect problem. Any surcharge will be discussed prior so as to determine feasibility.

### **What does it include?**

The plant care prices only include the plant care and maintenance provided at our greenhouse facility. This includes watering, fertilizing, trimming, pest control and repotting (pots not included) if necessary. If you need pick up and redelivery we can provide that.

### **Can Bayport Flower Houses pick up and redeliver the plants?**

Yes, we do offer that service. There is a fee based on your zip code which we can provide on request. With ample notice we can put together shared trucking to locations that are farther away from our greenhouses that can help lessen some of the freight charges.

### **Where do you pick up plants from?**

Our bulk delivery service fee includes all the necessary hand operated heavy duty moving tools in addition to hydraulic lift gate trucks. All plants are picked up from a location (i.e. driveway) that the truck can back up to. If the plants are dispersed throughout your landscape or patio we can certainly pick them up – there is a \$10 per plant fee to retrieve them from the various locations.

### **Can you pick up or drop off when I am not there?**

Yes, many times the plants are just grouped together in the driveway and our trucks can back in and pick up. We do take pictures of the group for reference. If they are around the property then just mark each plant that you want us to take and we will take care of it. If you have any special instructions our staff will work with you. We always call first to let you know we are coming.

## **Can I drop off plants at Bayport Flower Houses?**

Yes! We love it when you do the trucking...just be sure to label you plant and stop in at our customer service desk and check in. Our staff will direct you from there. You can drop off anytime during our store hours 8am to 6pm Monday-Saturday or Sundays 9am to 3pm.

## **When do I pay?**

We do require that you pay at time of drop off or if we have picked up then when we log the plants in and send you the invoice. Invoices that are not paid in full within 10days from date of invoice will not be enrolled into camp ☺

## **How do I get my plants back?**

Just give us a call to schedule at date for pick up or drop off. We do ask that you give us at least a 2 week notice for our delivery so that we can schedule. If you are picking up then we ask for at least 48 hours to prep the plants.

## **Can I visit them in camp?**

Certainly! Just give us a call to let us know you are coming...we want to make sure one of our plant camp counselors is onsite to guide you through the jungle.

## **What if a plant doesn't do well in camp?**

We are caring for a natural product and sometimes issues do arise. Ur guarantee says we will return the plants in the same or better condition. If this is not the case then we can either replace with a same/similar plant or issue a credit (see are agreement in packet). Early on in the camp we determine if there are any troubling issues with certain plants and we address them at that time. If plants come in heavily infested or diseased and there is still a desire to care for them then we charge a 20% surcharge for advanced care. We will notify you during the season if any issues arise. We love plants and do the utmost to make them thrive.

## **Do you offer repotting service?**

Yes! Many times we will discuss upgrading to a larger pot or correcting drainage issues. You can certainly supply a pot or you can purchase one from Bayport Flower Houses and we will do the repotting at no additional charge.

## **What can you do to insure a great camp experience?**

Be sure to keep you plant properly fertilized, trimmed to promote healthy branching and keep insects and disease to a minimum. We are happy to work with you, feel free to email or call to get advice on proper care. If we think it's necessary we will provide proper care instructions with the plant when we return it in the spring.

**Any other questions just give us a call or email-**

**631-472-0014 and ask for John Auwaerter**

**Email – [PlantSupport@BayportFlower.com](mailto:PlantSupport@BayportFlower.com)**